

## **The Power of Partnerships**

Identifying who to align with to advance your goals, and when

## Worksheet

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<b>y</b> be courag		US Power of Partnerships Who to partner with, and when?		<ol> <li>Follow the prompts below. Write down WHY a partner is important to you as well as the qualities you're looking for in a partner.</li> <li>Reflect on what skills you have to offer and what you're looking to receive from a partner.</li> <li>Create a list of potential partners to reach out to. Send them a message!</li> </ol>			
L	ist WHY a partner is important to you	List WHAT QUALITIES in a partner are important to you		List skills and advantages you want to GIVE	List skills and advantages you want to RECEIVE		



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Reflecting on what you filled in on the previous page, who are individuals and/or companies who could help you, or who you could help in those areas?



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Example outreach email (feel free to copy/paste this copy as a template, but make sure you customize it per potential partner!)

Hi \_\_\_\_,

As I think about my future (and my company's future), I've realized I can go further with great partners, and vice-versa.

I've always wanted to partner with people/companies that share these qualities \_\_\_\_\_.

As i was thinking deeply about it, you came to mind, and I'd love to talk about partnering with you to mutually benefit our businesses.

Would you be interested in a call this week?

With Courage.